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## DEPARMENT OF COMMERCE

# Employability Entrepreneurship Skill development

## FINANCIAL ACCOUNTING

**SUB CODE-**18COC101/U21COC101

## **UNIT-I**

Estd. 1963

Preparation of Trial Balance, Trading A/C, Profit & Loss A/c, and Balance sheet of Sole Trading Concerns – Rectification of errors.

## **UNIT-II**

Depreciation – Methods of providing depreciation – fixed instalment method – reducing balance method – annuity method – provisions and reserves. Bank Reconciliation Statement.

## **UNIT-III**

Single Entry – Statement of affairs method - Conversion method.

## **UNIT-IV**

Average due date - Bills of Exchange.

## **UNIT-V**

Accounts of Non – trading concerns: Receipts and Payments and Income & Expenditure A/C - Balance Sheet

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## **BUSINESS ACCOUNTING**

#### **SUB CODE-**18COC304/U21COC203

## **UNIT-I**

Estd. 1963

Branch – meaning – types - goods invoiced at cost, invoice price, stock &debtors system Departmental accounts – meaning – need – advantages - departmental trading and P&L account.

## **UNIT-II**

Hire purchase – definition – features - calculation of interest - default &repossession.-Instalment System.

## **UNIT-III**

Consignment and Joint Venture accounting.

## **UNIT-IV**

Royalty accounts – meaning – accounting treatment – sub lease.

## **UNIT-V**

Insurance claims for loss of stock only - insolvency of individuals - statements of affairs deficiency account.

#### **BUSINESS COMMUNICATION**

**SUB CODE-**18COC305/U21COC102

#### **UNIT-I**

Communication – Introduction – Objectives – Characteristics – Need – Barriers - Importance of commercial correspondence - Functions of commercial correspondence – Appearance of Business Letter- Qualities of a Good Business letter-Format of Business Letter.

## **UNIT-II**

Trade enquiry - Replies, offers and quotations – Status Enquiries. Orders – Execution - Cancellation.

#### **UNIT-III**

Complaints and their Adjustments - Circular letters - Collection letters



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## **UNIT-IV**

Estd. 1963

Application for Situation - Banking correspondence- Export and Import Trade correspondence. **UNIT-V** 

Electronic communication: Internet – World Wide Web - E mail – Voice Mail – SMS – Whatsapp - Video Conferencing – Interactive Voice response system

# ACCOUNTING PRACTICES SUB CODE-18CO3NMEC1/U21CO3NMEC1:1

#### **UNIT-I**

Definition of Accounting - objectives – advantages – Types of accounts

## UNIT-II

Double Entry system - Rules - Advantages and disadvantages - Journal.

#### **UNIT-III**

Subsidiary Books - Purchase Book - Purchase returns Book - sales Book - Sales returns Book.

#### **UNIT-IV**

Ledger- meaning - Balancing of accounts - Trial Balance – Objectives – Limitations - Preparation of Trial balance.

## **UNIT-V**

Final Accounts of Sole Trader (with adjustments of closing stock, depreciation, outstanding and accrued items).

# COST ACCOUNTING SUB CODE-18COC406/U21COC406

#### **UNIT-I**

Definition, scope and nature of cost accounting - cost concept - classification - objectives and advantages - financial accounting vs. cost accounting - cost sheets (excluding tenders and quotations).

#### **UNIT-II**

Materials control – Meaning – objectives - levels of stock, perpetual inventory, ABC Analysis, EOQ - stores



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ledger- Pricing of material issues, FIFO, LIFO, simple average and weighted average. **UNIT-III** 

Labour cost - methods of remuneration and incentive schemes- Taylor's, Merrick's Halsey and Rowan plan - Labour turnover - types, causes, remedies.

## **UNIT-IV**

Estd. 1963

Overheads - classification, allocation, apportionment - primary and secondary distribution -repeated distribution method - simultaneous equation method - Machine hour rate - cost reconciliation statement.

## **UNIT-V**

Job Costing - Contract costing (simple problems) - Process costing (Normal loss, Abnormal loss and gains).

HUMAN RESOURCE MANAGEMENT

SUB CODE-18C04A6/U21C06MBE3:2

## **UNIT-I**

Introduction to human resource management - concept – features – functions and objectives –evolution of HRM – HRM in practice – qualities and role of HR manager.

## **UNIT-II**

Human resource planning- nature - importance- factors affecting human resource planning requisites for successful HRP – Barriers - Job analysis, job description, job specification, job evaluation.

#### UNIT-III

Recruitment – meaning – definition – internal and external source of recruitment – factors determining recruitment. Selection – definition – steps involved in selection of candidates – tests – interviews.

## **UNIT-IV**

Training and development – concept – nature of training – training process – training methods –impediment of effective training - career development – management development.

## **UNIT-V**

Performance appraisal - meaning - definition - characteristics - objectives - benefits - methods - Industrial disputes - causes of industrial disputes - settlement of industrial disputes.

MARKETING PRACTICES
SUB CODE-18C04NMEC2/U21C04NME2:2

#### UNIT-I

Meaning and definition of marketing- classification of market- functions of marketing- market segmentation.



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## **UNIT-II**

Estd. 1963

Product mix - product planning and development - product differentiation - product life cycle.

## **UNIT-III**

Pricing – objectives - types of prices - Factors affecting prices.

## **UNIT-IV**

Channels of distribution – Types - Factors determining selections of a channel.

#### **UNIT-V**

Promotion - forms – advertising - merits and demerits.

## CORPORATE ACCOUNTING

**SUB CODE-**18COC507/U21COC508

#### **UNIT-I**

Company accounts - Provisions regarding issues of shares - at par, at premium and at discount - Applications, allotment, calls, forfeiture, re-issue.

#### UNIT-II

Issue and redemption of debentures - Various kinds of debentures - at par, at discount, at premium - redemption through sinking fund only - redemption of preference shares.

# **UNIT-III**

Final accounts of companies - Managerial remuneration - Holding companies accounts - Consolidation of balance sheet (excluding chain holding)

## **UNIT-IV**

Amalgamation, absorption and reconstruction, internal reconstruction (excluding inter companyholdings) Purchase consideration - Nature of Purchase, Nature of Merger.

## **UNIT-V**

Final accounts of banking companies (new format) - Insurance companies (New Format) - liquidation of companies - statement of affairs - liquidator's final statement.

## FINANCIAL MANAGEMENT

**SUB CODE-**18COC508/U21COC507/ P18COC104/P21COC101

## **UNIT-I**

Financial management- Meaning- Object- Scope- functions of finance manager - financial planning- meaning

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and scope – Time value of Money, Present value of Money – Annuity. Cost of capital- meaning- components-cost of debt- cost of preference shares- cost of equity- cost of retained earnings- weighted average cost of capital.

#### **UNIT-II**

Estd. 1963

Capital structure- meaning- features- factors determining capital structure- EPS - EBIT relationship-indifference point of EBIT- Theories of capital structure- Net income approach -Net operating income approach - MM approach - Traditional approach.

## **UNIT-III**

Leverage - Meaning, significance and types - Operating leverage, financial leverage combined leverage - dividend policy - Theories - Relationship with value of firms - Stock dividend - Stable dividend.

## **UNIT-IV**

Working capital management - Meaning - Concept of Working Capital - Significance - Determination of Working Capital Requirements - Forecasting of Working Capital - Cash Management - Objectives - Cash Management planning aspect - Cash Budget - Cash Management Models - William Baumol's EOQ Model - Cash Turnover.

## **UNIT-V**

Receivables management – Aspects – Credit policy - Control of Receivables – Inventory Management – Objectives – Techniques of Inventory Management – Economic Ordering Quality – Determination of stock levels – Inventory Turnover Ratio.

#### AUDITING

**SUB CODE-**18COC509/U21COC509

## **UNIT-I**

Auditing – definition – objects – functions - classification of audit - Audit programme - Audit note – Procedure of audit – difference between auditing and investigation.

## **UNIT-II**

Internal control - Internal check regarding wages, sales, purchase, cash receipts, cash payments -Internal Audit.

## **UNIT-III**

Vouching of trading transactions - Cash transactions - Valuation and verification of assets and liabilities - Difference between valuation and verification.

**UNIT-IV** 

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Audit of Limited companies - Appointment, qualities, qualification, rights, duties and liabilities of company auditors - Audit of share capital.

## **UNIT-V**

Estd. 1963

Audit Reports - Investigations - Professional ethics – Misconduct - Auditing in an EDP environment.

# MANAGEMENT ACCOUNTING SUB CODE-18COC611/U21COC511

## **UNIT-I**

Definition – Nature – scope – objectives – merits – limitations - Differences between management accounting & financial accounting - Financial statement analysis - Comparative statements - Common size statement - Trend percentage - Ratio analysis- Calculation of ratios -construction of balance sheet from ratios.

#### UNIT-II

Fund flow statement - Schedule of change in working capital - Cash flow statement UNIT-III

Marginal costing - CVP analysis - Break Even Analysis - Managerial applications. UNIT-IV

Budget and budgetary control - Sales, purchase, production, raw materials cost, Cash and flexible budgets - Standard costing - Variance analysis (material and labour variance only)

#### **UNIT-V**

Capital budgeting - Importance - Appraisal methods - Payback period - ARR method - Discounted Cash flow - Net present value - Profitability Index - Internal Rate of Return.

## INCOME TAX LAW AND PRACTICE

SUB CODE- 18COC612/U21COC612/ P18COC208/P21COC205

## **UNIT-I**

Basic concepts – Definitions - Assessment year, financial year, assesse, person, income, total income, capital and revenue - Residential status and tax incidence - incomes exempt from income tax.

#### **UNIT-II**

Computation of income under the head salaries - salary, allowance, perquisites and their valuation - Deductions from salary.

## **UNIT-III**

Computation of income under the head income from house property - Basis of charge -Determination of Annual value - Income from let out property - self occupied property -Deduction allowed from income from house property.

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## **UNIT-IV**

Estd. 1963

Computation of income from business or profession (excluding depreciation) -Deductions.

## **UNIT-V**

Income from capital gains – Basis of charge - short term and long term capital gains – Computation - indexed cost of acquisition and improvement – exemptions - Income from other sources - Deductions allowed.

## COST AND MANAGEMENT ACCOUNTING

SUB CODE-P18COC103/P21COC102

## **UNIT-I**

Management Accounting – Definition – objectives – functions. Cost accounting – definition – objectives – difference between management accounting and cost accounting. Ratio analysis – Calculation of ratios and construction of balance sheet.

#### **UNIT-II**

Marginal costing - break even analysis – applications of marginal costing – key factor decision – make or buy – plant merger decision – product mix or sales mix.

## **UNIT-III**

Budgeting and budgetary control- classification of budgets- zero base budgeting.

#### **UNIT-IV**

Process costing – meaning, advantages and disadvantages – costing procedure, important aspects of process costing – process losses, inter process profits, work-in-progress and equivalent production, joint product costing and By product costing – further processing decisions.

#### **UNIT-V**

Non Integral accounting: Reconciliation of cost and financial accounting - Reasons - Procedure for Reconciliation - Memorandum Reconciliation Account - Integral accounting - Meaning - Advantages - Features - Journals.

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## ADVANCED CORPORATE ACCOUNTING

SUB CODE-P18COC312/P21COC309

## **UNIT-I**

Estd. 1963

Accounting Standards: Introduction – Meaning of Accounting Standards – Objectives of Accounting Standards – Significance of Accounting Standards – International Accounting Standards - Accounting Standards in India – Scope and Functions of Accounting Standards board – Audited financial statements: AS 1 – Disclosure of accounting Policies: AS 2 – Valuation of Inventories: AS 3 – Cash flow Statement: AS 4 – Contingencies and Events occurring after the balance sheet date: AS 6 – Depreciation Accounting: AS 10 – Accounting for fixed Assets: AS 20 – Earning per share: AS 22 – Accounting for Taxes on Income.

#### **UNIT-II**

Bank accounts: Introduction – Legal requirements – preparation of P&L a/c, Guidelines of RBI for P&L a/c and balance sheet (New format)

#### **UNIT-III**

Insurance company accounts: Introduction – Types of insurance, Accounts of general insurance companies – preparation of general insurance final accounts, accounting principles for preparation of financial statements for general insurance business.

## **UNIT-IV**

Social responsibilities accounting and Reporting – Approaches and Methods – Preparation of Social Income Statements and social Balance sheets. Human resource accounting – meaning – Valuation of human resources; cost based methods of human resource valuation; value based method human resource valuation; Recording and presenting in financial statements. **UNIT-V** 

Accounting for Price level changes – Introduction – limitation of Historical Accounting -Inflation Accounting: Different methods of Inflation accounting: Current purchase power method, computation of gain or loss on monetary items; current cost accounting method

# **COMPUTER APPLICATION IN BUSINESS**

SUB CODE -P18CO3EC3T&P/P21COC310P

#### **UNIT-I**

Ms-Excel: Introduction- Menus, Commands, Toolbars and their Icons- functions.

#### **UNIT-II**

MS Access: Introduction, Parts of an access Window, Creating a Database, Relationships, Creating table through Design, View, Relationship, Query, Form, Reports.

## **UNIT-III**

Ms Power Point- Introduction- Menus, Toolbars- Functions.

**UNIT-IV** 

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Fundamentals of Computerized Accounting-Computerized Accounting Vs Manual Accounting —creation of a New Company- Creation of groups- ledger- voucher entry.

#### **UNIT-V**

Estd. 1963

Reports- Features- Day books- Balance Sheet- Profit & Loss a/c- Trial Balance- Ratio Analysis Cash flow-Fund flow statements- Ratio analysis.

# ENTREPRENEURIAL DEVELOPMENT SUB CODE: 18COC613/U21COC613

## **UNIT-I**

Entrepreneur-meaning — Definition — characteristics — functions - Role of entrepreneurs in the economic development - classification of entrepreneurs - factors affecting entrepreneurial growth.

## UNIT-I

Women Entrepreneurs – concept – functions – problems - steps taken by Government - Rural entrepreneurship – need – problems - developing rural entrepreneurship - Women self-help groups.

## UNIT-III

Business idea generation - Project identification and selection - project formulation - project appraisal - sources of finance.

#### UNIT-IV

Small enterprises - definition, characteristics - Relationship between small scale industry and large scale industry – problems - benefits of SSI.

#### HNIT-X

EDP - need for EDP – objectives - courses and curriculum - phases - Institutional finance to entrepreneurs IDBI, IFCI - institutional support to entrepreneurs - role of DIC, NSIC, TCOs.

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## ENTREPRENEURIAL DEVELOPMENT

SUB CODE -P18COC413/P21COC414

## **OBJECTIVE:**

Estd. 1963

The students develop and can systematically apply an entrepreneurial way of thinking that will allow them to identify and create business opportunities that may be commercialized successfully.

#### **UNIT-I**

Entrepreneur- Definitions, Characteristics, Functions & types, Entrepreneurship- definition, meaning- Role of Entrepreneurship in economic development- factors affecting entrepreneurial growth.

## **UNIT-II**

Women Entrepreneurship- concept, functions- women entrepreneurship in India- problems of Women Entrepreneurship- Rural Entrepreneur- meaning, need, problems of rural Entrepreneurship.

## **UNIT-III**

Project Identification & Selection- Project formulation – project appraisal- Project report

#### **UNIT-IV**

Sources of finance - Institutional finance to Entrepreneurs- Institutional support to Entrepreneurs-Entrepreneurial development programs.

#### **UNIT-V**

Small Entrepreneurs- definition & Characteristics- Taxation – benefits to small- scale industries, Incentives and subsidies of Govt, to small scale industries.

#### WOMEN ENTREPRENEURIAL DEVELOPMENT

SUB CODE-P21CO2ED

#### **UNIT-I**

Women Entrepreneurship- concept, functions- women entrepreneurship in India- problems of Women Entrepreneurship – Qualities for success.

#### **UNIT-II**

Entrepreneurship Development Programmes – Meaning-Objectives Phases of EDP – Problems. UNIT-III

Significance of writing the business project- proposal - contents of business project- Designing



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businessprocess - location - layout - Project report - preparation of project report.

#### **UNIT-IV**

Estd. 1963

Mobilizing resources for start-up - accommodation and utility and preliminary contract with the vendors, suppliers, bankers, and principal customers – basic start-up problems.

#### **UNIT-V**

Small Entrepreneurs- definition & Characteristics—benefits to small scale industries, Incentives and subsidies of Govt. to small scale industries. UNIT-VI - (Not for examinations, only for reference)

# BUSINESS STATISTICS

**SUB CODE -**18COC203/U21CO2A2

## UNIT-I

Statistics: Introduction – measures of Central Tendency –Arithmetic mean, Median, Mode, Geometric mean and Harmonic mean.

## UNIT -II

Measures of Dispersion – Range – Quartiles – Deciles – Percentiles – Quartile Deviation – Mean Deviation – Standard Deviation – Co-efficient of variation.

## **UNIT-III**

Measurement of Skewness: Karl Pearson &Bowley's methods – correlation – Karl Pearson - Spearman's Rank correlation (simple ranks only) – co-efficient of concurrent deviation.

## **UNIT-IV**

Regression analysis – simple regression – equations – X on Y - Y on X. Time series analysis – components – fitting a straight line by method of least square – moving average.

## UNIT -V

Index numbers – weighted and unweighted – price index numbers – test in index numbers – time and factor reversal test – cost of living index number – aggregate method – family budget method.

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# COMPUTER APPLICATIONS IN BUSINESS

SUB CODE -18COC510/U21COC510

## **UNIT-I**

Estd. 1963

Meaning of computer - Characteristics of computer - Areas of application- I-P-O cycle Component of computer - Memory and control unit- Input and output devices. **UNIT-II** 

Introduction to Ms-word - Starting ms-word - Creating word document - creating business letters using wizards - Editing word documents - Inserting objects - Formatting documents - Spelling and Grammar check - Word count - Thesaurus, Autocorrect - Working with tables - Saving, opening and closing documents - Mail merge.

## **UNIT-III**

Introduction to spread sheets - spread sheet programmes and applications- Ms Excel and its features - Building worksheets - Entering data in work sheets, editing and formatting worksheets - creating and formatting different types of charts - Application of financial and statistical functions - Opening, Saving and closing work books.

## **UNIT-IV**

Fundamentals of computerized accounting - computerized Accounting Vs. Manual Accounting - Architecture and customization of Tally - Features of Tally - Configuration of Tally - Tally Screens and menu's - Creating of company - Creating of groups - Editing and deleting groups - creation of ledgers - Editing and deleting of ledgers - Introduction to vouchers - vouchers entry - Payment voucher - Receipt voucher - Sales voucher - Purchase vouchers - Contra voucher - Journal voucher - Editing and deleting voucher.

## **UNIT-V**

Day books- Trial balance - Profit and Loss account - Balance sheet - Ratio analysis - Cash flow statement - fund flow statement - Cost center report - Inventory report - Bank reconciliation statement.

## GOODS AND SERVICES TAX (GST)

SUB CODE -P18CO2EC2/P21CO4MBE4:1

#### UNIT I

Indirect tax – issues – features of amendment bill 2014 – GST – features – significance – difference between present tax structure and GST – GST governance – GST council. **UNIT II** 

GST network – floor rates of GST with band – GST tax rates – impact of GST on general business –systems of GST – current challenges - Differential Treatment for Alcohol, Tobacco and Petroleum Products - Financial Services - Immovable Properties - Small Scale Industries. **UNIT III** 

GST at a glance - Distinction between Goods and Services Supply which is Neither GoodsNor Service and hence out of GST - Who is Liable to Pay GST - Concession to Small Taxable Persons - Concession to Small Taxable Persons - Rate of Tax Under GST - Concessional Rates for Small Dealers (Composition Scheme) - GST Input - Output Account - Profit and Loss Account.



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## **UNIT IV**

Estd. 1963

Administration – levy, exemptions and collections from tax – scope, time and value of supply – place and supply of goods and services.

## **UNIT V**

Input tax credit – transfer – Registration – returns – payment of tax.

## SPSS Package II Practical

#### SUB CODE-P21CO2SE2P

#### List of Practicals

1. Computation of measures of central tendency – Mean /

Median.

2. Preparation of Simple and multiple correlations - Spearman's/ Pearson's – simple/multiple. 3.

Computation of Regression – Simple – Multiple.

- 4. Testing of significance small large samples test one two sample. F –test paired sample test.
- 5. Analysis of variance (ANOVA) one way ANOVA two

way ANOVA.

6. Testing the data using Chi – Square test.

